## Hello Rick,

We just wanted to say a quick hello and let you know things are coming along. I am sure you have your hands full with the Restaurant Association.

I am not sure if you remember, but we contracted Beyond Breakeven to assist with our business plan and funding. You mentioned that you would refer them to others if we thought they performed well for us. Anyway, we just wanted to let you know that Beyond Breakeven has provided us with a tremendous service and I would certainly recommend the company and specifically Ed Keels and Fabian Sutherland to other people who are looking to open a start-up business. We are just to the point now where we are applying to lenders for funding, but the services that Beyond Breakeven have provided to date have far exceeded the consulting fee we paid. They have assisted us in everything from detailed pro-forma with explanations to having a concrete and specific plan prior to opening. Beyond Breakeven has also dealt with our lease, which as you know is always a big one. You can visit their web site at www.beyondbreakeven.net for more information.

We will stop by one of these days and show you the business plan and the other progress we have made when you have some time. Talk to you soon and say hello to your dad for us and don't work too hard.

## Brad and Matt

